

Adnan Oomer

Profile

Detail-oriented risk and audit professional with a strong foundation in insurance, compliance, and operations. Proven success in detecting fraud, automating QA processes, and leading internal audits across highly regulated environments. Brings cross-sector versatility spanning analytics, agri-tech, and sustainability, with a practical mindset, systems thinking, and a sharp eye for process design. Equally effective in structured teams or autonomous roles, with a focus on delivering measurable impact and operational integrity.

Core Competencies

1. Risk Management & Compliance
 2. Internal Audit & Process Improvement
 3. Data-Driven Analysis & Pattern Detection
 4. Strategic Planning & Operational Execution
 5. Fraud Detection & QA Automation
 6. Regulatory Frameworks (SOC 2, ISO 9001)
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Education and Certifications

- **University of Toronto** – Honours B.A. in Economics (Major) & Political Science (Specialist), 2018
 - **Chartered Insurance Professional (CIP)** – Underwriting, 2022
 - **Canadian Risk Management (CRM)** – In progress, GRMI (2024–2026)
 - **Certified Internal Auditor (CIA)** – Expected 2026
 - **Federal Government Security Clearance** – Level II (CSIS)
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Professional Experience

Insurance, Risk, and Compliance

MSH (Diot-Siaci):

- Led QA and audit processes, achieving a 10% operational profitability increase and contributing to \$21.7M in revenue growth.
- Detected \$2.55M in fraudulent claims through advanced analytics and pattern auditing.
- Automated audit verification using Python, saving 4,000 hours annually and \$100k in operational costs.
- Designed automated claims audit solution to minimize financial leakage, saving over \$75k annually.

- Secured ISO 9001 certification for 2022–24 via external audits (Bureau Veritas, Grant Thornton, Deloitte).
- Supported SOC 2 readiness activities for federal insurance programs, assisting with control validation, evidence collection, and compliance documentation aligned with Trust Services Criteria.
- Managed federal contract QA programs, supporting \$1B group revenue and coverage for 1.4M federal employees.

CNA Canada (Continental Casualty Company):

- Provided underwriting support for ASC pilot expansion, driving national service growth.
- Managed commercial accounts (up to \$500k premiums), increasing renewal capacity by 20-25% and supporting \$500M topline revenue.
- Contributed to \$11.9B group revenue through strategic underwriting operations.

Links Insurance Brokerage:

- Enhanced operational efficiency by 17% through streamlined workflows and KPI development.
- Reduced overhead costs in call centers as part of M&A-aligned downsizing initiatives.

Agriculture, Sustainability, & Technology

Blackfruit (Ag-Biotech):

- Delivered tech-driven solutions for lettuce production, achieving a 5x yield increase and reducing water usage by 94% compared to field baselines.
- Led partnerships with IoT firms to develop ML-powered remote agriculture applications, applying supervised deep learning for image-based crop health analysis and Bayesian networks for anomaly detection, creating a SaaS platform tailored to leafy green production.
- Developed carbon credit frameworks for a national park-based project, targeting sequestration of 100,000+ metric tons of CO₂ annually and aligned with VCS and CCB standards.
- Raised \$500,000 in seed funding for startup delivering agri-food security solutions aligned with COP27 priorities

Blackcrop Farms:

- Established turnkey farm operations in Kenya, Tanzania, and Thailand, integrating smart farming and sustainability practices while transitioning from open-field to export-grade greenhouse production with full market linkages.

Blackfruit Orchards:

- Led end-to-end sourcing and implementation of fruit and nut tree supply for nationwide orchard development under an \$82M ADB project, including advisory on legislative frameworks and policy.

Consulting and Project Management

- Developed QA, call audit, and facilities management programs across 100 EOS Fitness locations to support national expansion, improve service retention, and ensure operational compliance.
- Delivered five branded cloud kitchen concepts, generating over \$125K in launch-phase revenue and exceeding 4,000 orders within the first 65 days.

- Authored whitepaper on AI and distributed ledger technology (DLT) application for central bank digital currencies (CBDCs), with emphasis on enhancing KYC/AML compliance frameworks in the UAE.
- Led pre-production and logistics in various roles for a total of 15 film projects, including BlackBerry (2023), recognized at the Canadian Screen Awards.

Languages

1. **English** – Native
2. **Polish** – Fluent
3. **French** – Intermediate
4. **Arabic** – Intermediate
5. **Hindi** – Basic
6. **Russian** – Basic

Supporting Industry Experience

- **Marketing & Communication:** Strategic planning for campaigns and corporate shoots.
 - **Retail & Sales:** Optimized sales strategies at Holt Renfrew and other venues.
 - **Hospitality & Food Service:** Menu diversification and operational streamlining for franchises.
 - **Construction:** Oversight of logistics and operational efficiency.
 - **Logistics & Operations:** Enhancing supply chain and distribution systems.
 - **Entertainment & Media:** Coordinating film and media projects with a focus on quality outcomes.
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